



*Pacific Auction Exchange  
Accelerated Real Estate, Inc.*

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## *Realtor Advantages*

- Auctions offer a guaranteed day of sale and a quick closing.
- With the options available, Auctions have potentially higher revenues in addition to producing timely sales.
- Auctions are simply NOW events, NOT fire sales or distress sales. Just the word, *Auction*, generates excitement and interest.
- An Auction Event brings exposure to the property, and motivates buyers toward a sense of urgency to act.
- There are many types of auctions, from “Absolute” to “Reserve” to “Minimum Bid” and more! PAX helps to fit the best type to the client's property.
- Realtor will have no responsibility to show the property, take offers, negotiate, or for the cost of advertising, but will still receive a commission at closing.
- Never lose another sale to contingencies. Auction buyers are pre-qualified and the high bidder's deposit is non-refundable.
- Realtors may pre-register a buyer to bring to the auction event and be compensated at closing.
- Commission splits are comparable or higher with the auction method.
- For Land Sales, PAX has “multi-parcel” land sale techniques to generate as much as 60% more revenue.
- 99.9% Closing rate. Big difference!