

# Attention Realtors

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## PAX Can Work For You!!



Here are 3 ways.....

- 1) Have a listing ready to expire and you think you may not be able to “re-list?” Let’s meet with your sellers and present the Auction Concept. If they understand and agree to the process, PAX can give a “definite date of sale” and you still get your listing commission.
- 2) Scenario: Your buyers are making an offer on a new home “contingent on the sale of their present home.” They are worried that someone else will come along with an offer on the new home before you can get their present home sold. Again...bring PAX into your process because we can offer a “definite date of sale.” Yes, you get the listing commission.
- 3) As you know, a popular way to postpone capital gains on investment property is to do a 1031 Exchange. Do you have a client who has already identified the Exchange property but needs to get the Present property sold now? Let PAX market and sell the current property offering a “definite date of sale.” Sound familiar? Let’s talk.

Be creative! There are many other examples of how we can work together for the good of your clients. They’ll be happy and so will you.



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